



# SFA-SG Pavilion Exhibitiors Pitchbook



## Anapi

Category Insurance	<b>Pitch</b> At Anapi, we're on a mission to help investors, startups and entrepreneurs get the protection and advice they need against their evolving business risks, so they can have the peace of mind to grow their business.
Business Model B2B Website	We are speciality insurance brokers regulated by the Monetary Authority of Singapore. With over 20 years of experience, we work with our network of insurers to protect our clients from both emerging and known risks. We manage over 7 million of premiums from our 1,000 plus clients, ranging from regional corporates, early-stage startups or fast-growing unicorns, and the funds or vendors that support them.
https://www.anapi.co Contact Person Andrew Lai	
Business Email Andrew@anapi.co Business Phone Number	We understand the unique and complex challenges faced by businesses as they grow, and we are committed to offering insurance coverage to mitigate those risks –
98525467	quickly, efficiently and affordably.  Problem/Opportunity and Solution/Product
Founded 2004 Other information	As the crypto and fintech landscape continues to grow, so does the need for safeguarding digital assets against unforeseen risks.
(provide URL)	Anapi are proud to be one of the few brokers in Singapore who can get local insurers to cover crypto and blockchain-related clients for Crime, Professional Indemnity, Cyber or Director & Officers Insurance.
	We work with insurers to cover crypto assets including your clients private keys under your custody and with a third- party custodian. For not only protection from physical damage and theft but also from employee fraud, external computer attacks, fraudulent instructions and error or omission. Providing businesses operating in the crypto space with greater financial stability and protection.
	<ul> <li>Who Needs This?</li> <li>Crypto Custodians and Exchanges</li> <li>Crypto off-ramps</li> <li>Fund managers, family offices with crypto assets</li> <li>Crypto trading companies and liquidity providers</li> </ul>

## AsiaVerify

	Pitch
AsiaVerify	AsiaVerify is an intelligence solution that provides insights into more than 344 million entities and 2.9
Category KYB/KYC/UBO/AML/Monitoring	billion individuals for complete visibility across 13 Asian jurisdictions. We deliver all of this in a single KYB real-time intuitive platform that is easy to use.
Business Model B2B	We continue to evolve and expand our capabilities and are committed to ongoing development that
Website https://asiaverify.com	includes broadening our operational footprint by adding new jurisdictions and enhancing the sophistication of our technology.
Contact Person Joanna Wands	Problem/Opportunity
Business Email info@asiaverify.com	Tighter regulations now require firms to enforce stricter KYB and KYC protocols to address the escalating risk of financial crime. However, in Asia,
Business Phone Number	challenges such as poor data quality and language barriers significantly hinder the verification of businesses and ultimate beneficial owners (UBOs).
Founded 2019 Other information (provide URL) https://asiaverify.com/resource	Solution/Product AsiaVerify provides a comprehensive compliance solution with instant access to extensive data on millions of companies and billions of individuals
s/	across Asia, ideal for firms operating internationally. Our platform streamlines KYC and KYB processes, enabling thorough background checks and verifications utilising advanced algorithms for accurate identification and verification of Ultimate Beneficial Owners (UBO), which are essential for compliance and risk management.
	Our integrated API solutions allow for seamless integration into your firm's systems, providing direct connections to government and official sources for real-time, reliable, and updated information. Multilingual support is also available, featuring automated translation of foreign documents into English, thus eliminating language barriers and the need for external translation services.
	Finally, our service includes ongoing monitoring and alerts that keep your team informed about any changes in company details, directorships, and UBO statuses, ensuring that your firm is always prepared to act swiftly and efficiently.

## BuzzPay

Pitch

**B:**zzPay

#### Category

Al Tour Guide that enables Discovery, Book and Pay, all under 1 platform.

**Business Model** B2B, B2G

#### Website https://buzzar.app/

Contact Person Bell Beh

Business Email bell@buzzar.app

**Business Phone Number** +966 538084134 (SA), +65 98150999 (SG).

**Founded** 2018

Other information (provide URL) BAE (Buzz AI Experiences)

BAE is on National TV

BAE for Enterprise at Marina Bay Sands.

BAE for Enterprise at SMRT (Singapore's train stations) BuzzPay (part of BuzzAR Group)

• Revolutionizing Travel and Payment with Discover, Book, Pay, Al powered all-in-1 platform, with double HQs in Saudi Arabia and Singapore.

#### Company Overview: The BuzzAR Journey

- Top 10 Al Travel company rated by Singapore Tourism Board (2020), Saudi Tourism Authority (2022), and Google as a Trailblazer (2024).
- Development and successful validation of <u>BAE</u> <u>(Buzz AI Experiences)</u> with clients like the Saudi Tourism Authority, Singapore Land Authority, Marina Bay Sands.
- BAE for Enterprise connects people offline and online, creating smarter tourism payment experiences.

#### Problem/Opportunity and Solution/Product



Asian tourists have unique payment systems, unfamiliarity when they travel. BAE (Buzz AI Experience), an AI Avatar Tour Guide, assists in destinations integration.

BAE enables discovery, book and pay, under its all-in-1 platform, serving tourists while they're navigating in a foreign country. By serving 1 million travellers, BAE is estimated to process US\$3.2Billion USD by 2026.

## CHAINUP PTE. LTD.

## 

#### Green and Sustainable FinTech Category

Blockchain-as-a-service Know-Your-Transaction RegTech Asset Tokenization Platform

Business Model B2B

Website www.chainup.com

**Contact Person** Ong Zi Jiang Jacelynn Pang

#### **Business Email**

zijiang.ong@chainup.co m jacelynn.pange@chainu p.com

Business Phone Number +6580567650 (Zi Jiang) +6591723519 (Jacelynn)

**Founded** 2017

Other information (provide URL) https://www.chainup.co m/request-a-Demo

#### **Pitch** ChainUp stands at the forefront of blockchain technology solutions, revolutionizing the digital asset landscape. With cutting-edge expertise, they provide comprehensive services including centralized, decentralized, and hybrid exchanges, ensuring unparalleled security and scalability.

## Problem/Opportunity and Solution/Product



**Blockchain-as-a-Service (BaaS)**: ChainUp's empowers businesses to leverage blockchain technology without the need for extensive technical expertise. Our customizable solutions enable clients to rapidly develop and deploy innovative blockchain applications, accelerating their digital transformation journey.

**Know-Your-Transaction (KYT) RegTech**: ChainUp's Trustformer KYT solution is a powerful tool for combating malicious on-chain activities and ensuring regulatory compliance. By effectively monitoring and analyzing transaction data, our KYT technology helps institutions prevent fraud, money laundering, and other illicit activities, fostering a secure and trustworthy blockchain ecosystem.

Asset Tokenization Platform: ChainUp's asset tokenization platform provides a secure and efficient way to tokenize real-world assets, such as carbon credits. Our solution facilitates the transfer and trading of tokenized assets, promoting transparency, efficiency, and liquidity in the market. This can help address challenges related to carbon credit offsetting and create new opportunities for sustainable finance.

Partnered with industry leaders like DBS and Hashkey group, ChainUp is a trusted ally in navigating blockchain complexities. Choosing ChainUp means turning digital asset visions into reality and experiencing the future of finance with confidence.

## **Cynopsis Solutions**



Category

such as:

•

cynopsis.co

RegTech solutions focused on

empowered entities in sectors

Banking & Finance

Trust & Corporate

Service Providers

Legal & Accounting Property Development

FinTech & Blockchains

AML, CTF, KYC, KYB and

Digital Onboarding.

Our solutions have

#### Pitch

Cynopsis Solutions provides end-to-end AML/KYC compliance solutions including Digital Onboarding, Screening, Risk Assessment and Transaction Monitoring. We combine deep regulatory knowledge with effective use of latest technology such as AI and data analytics to offer comprehensive yet costeffective solutions that empower clients to better meet regulatory compliance.

#### Problem/Opportunity and Solution/Product

Cynopsis Solutions understands the global challenge of adapting to the ever-evolving AML/KYC regulatory landscape. Our thoughtfully designed product suite provides clients with optimal solutions, simplifying AML/KYC screening, customer onboarding, and transaction monitoring through automation and digitisation. This streamlines the path to compliance excellence.

Cynopsis Solutions offers the following RegTech solutions:

Business Model B2B

### Website

www.cynopsis.co

**Contact Person** Chionh Chye Kit

Business Email chyekit@cynopsis.co

Business Phone Number

Founded

2014

Other information (provide URL)

- <u>Ares</u> A user-friendly onboarding platform ensures secure verification and onboarding of individual and corporate customers. With a digital and frictionless workflow, Ares operates seamlessly, allowing businesses to verify and onboard customers with functionalities such as Liveness test, Identity Document Verification, FaceCompare and Optical Character Recognition.
- <u>Artemis</u> Compliant with FATF international standards, this award-winning tool offers comprehensive automation for seamless AML/KYC compliance. Featuring a fully configurable workflow with segregation of duties, Artemis covers vital components of a robust AML/KYC framework, including risk assessment, record keeping, screening, ongoing due diligence and periodic review.
- <u>Athena</u> Leveraging advanced technology like AI and data analytics, Athena provides clients with real-time transaction monitoring, enabling a risk-based approach to screening and detecting suspicious transactions.

Because we handle and process sensitive personal identifiable information, we prioritise data privacy controls and information security practices. Cynopsis Solutions is ISO27001 certified and PDPA/GDPR compliant.

## GrabDefence Fincrime Prevention System

Pitch	
GrabDefence is a suite of Grab's proprietary risk solutions developed to mitigate financial crimes in the digital economy. Initially developed for Grab's own use cases, it was launched as an enterprise solution for platforms across the globe in 2020 and is serving many fintechs and digibanks successfully. The solution is a blend of advanced tools, data driven intelligence and domain expertise, which enables digital platforms to build a strong and optimized defense against a wide range of modus operandi such as fake accounts, scams, identity thefts, transaction/payment fraud, bad loans, money laundering and many more. GrabDefence is protecting over 100 million user sessions daily, has enabled 3 Digital Banks to go live with robust controls, and is a preferred solution for many large fintech platforms in SEA. <b>Problem/Opportunity</b>	
	Globally, Digital platforms are facing complex & fast-changing fraud, identity and compliance risks, which have amplified due to bad actors having easy access to technology, GenAI and darknet ecosystem. The controls introduced by platforms can hamper user experiences, as often they operate in sub-optimal silos with not
	enough tools and frameworks for iterative learning. These risks leads to financial losses, reputation damage and regulatory fines.
	Solution/Product GrabDefence, via its Al-powered system offers real-time risk detection to enhance security, reduce fraud, secure digital
identities and ensure operational efficiency. The solution include the following technologies:	
<ul> <li>Device Intelligence which provides a unique Device ID and verdicts to identify a large set of behaviors associated with fraud and digital crimes</li> <li>Machine learning models for various points of user journey on the platforms, identifying suspicious behaviors</li> <li>Orchestration Engine for a one-stop tool performing real- time risk monitoring and prevention</li> <li>Analytics, Case Management &amp; Investigation for continuous monitoring, fraud operations</li> <li>Graph Network Analysis for identifying complex interlinkages between suspicious transactions and users</li> </ul> The solutions are customized to the unique risks the platform faces, and maximizes the detection power from data collected by the platform (such as transactional and behavioral features) as well as via the incremental data collection by the solution (such as device intelligence) GrabDefence provides various implementation models (SAAS or On-prem) and ensures that technical and domain expertise is provided via close collaboration of the working Risk and Compliance teams. The solution is making large strides in blending Generative AI and LLM based features, which bridges the knowledge gap for its users, and creates efficiency via automation of mundane tasks.	

### HAWK

HAWK Category Anti Money Laundering Solution (AML), Transaction Monitoring, Payment Screening, Customer Screeining, Transaction Fraud Business Model B2B	<ul> <li>Pitch HAWK is the award-winning provider of AI-supported antimoney laundering and fraud prevention technology. Banks, payment providers, and fintechs globally are using Hawk's powerful combination of traditional rules and explainable AI to improve the effectiveness of their AML compliance and fraud prevention by identifying more crime, while maximizing efficiency by reducing false positives. HAWK was recognized as a Rising Star in the Best Transaction Monitoring Solution category in the 6th Regulation Asia Awards for Excellence 2023</li></ul>
<b>Website</b> www.hawk.ai	Problem/Opportunity and Solution/Product
<b>Contact Person</b> Robin Lee 李显龙	HAWK
<b>Business Email</b> Robin.lee@hawk.ai	Modules     Benefits     Interfaces       Customer Screening     Periable, Efficient, Adaptable Screening Comprehensive, optimized detection. Support for new activity-based sanctions.     Investigative & Reporting
Business Phone Number	Customer Risk Rating     Up-to-date, Accurate Risk Assessment Integrated risk view combining pKYC, monitoring, screening, negative news.     Workflow & Case Management       Entity Risk Detection     >     Policy & Control Feedback
Founded 2018	Customer Transaction Monitoring       SME-configurable Rules         Risk-aligned library of detection scenarios.       List Management         Calibrated to customer context & risk rating.       Explainable, Governed Artificial Intelligence
Other information (provide URL) Contact us and request	Risk Coverage: Known Typologies, Anomaly Detection Efficiency: False Positive Reduction, Alert Triaging Delivering Financial Crime Controls.
demo: <u>Request a Demo or</u> <u>Contact Us (hawk.ai)</u>	Hawk increase your risk coverage and operational efficiency with a modern, integrated suite of advanced prevention and detection solutions, underpinned with explainable AI.

## Hitachi Asia Ltd.

## HITACHI Inspire the Next

#### Category

Sustainable finance service platform for financial institutions to streamline sustainable finance process

Business Model B2B

Website www.hitachi.asia

**Contact Person** Wujuan Lin

Business Email wujuan.lin.ud@hitachi.com

**Business Phone Number** 9069 8876

**Founded** 1989

Other information (provide URL) SLEB Smart Hub https://sleb.sg

#### Pitch

Hitachi offers IT, OT (Operational Technology) and products, contributing to the growth in the Southeast Asian region by co-creating with customers to identify social challenges and deliver solutions.

Leveraging cutting-edge AI technologies and in collaboration with government authorities, Hitachi provides solutions for green building assessments and services for sustainable finance in the building sector. One of our banking clients won the award of the Best Bank for Sustainable Finance in 2023, for utilizing our green building assessment tools to qualify green loans.

#### Problem/Opportunity and Solution/Product

#### Empower Green Buildings and Sustainable Finance with Data and Al Technology



Hitachi's sustainable finance service platform enables financial institutions to streamline the process across the entire life cycle of sustainable finance products. From lead finding, evaluation, to monitoring and reporting, our service ensures consistency, transparency, and alignment with industry standards.

### Instarem

Instarem.	Instarem's real-time cross-border payment solution is designed to meet the needs of individuals and small and medium-sized enterprises (SMEs) seeking speed, transparency and lower costs.
<b>Category</b> Cross border money transfers and payments.	Licensed in multiple countries, customers can send money to 160+ countries within minutes and without hefty FX fees. Plus, with full visibility on payment status, users can send money confidently, knowing exactly where their funds are at all times.
Business Model B2C, B2B	
Website www.instarem.com	Instarem's amaze card complements this by simplifying overseas spending. As a multi-currency travel card that users can link to their Mastercards, it enables seamless
Contact Person	transactions at incredibly low rates, earning people rewards in return.
Business Email	Instarem is part of Nium, a leader in real-time global payments and fintech unicorn.
Business Phone Number	
Founded 2014	
Other information (provide URL)	

## InterSystems

	Pitch
<b>InterSystems</b> ® Creative data technology	<b>Pitch</b> Seamless data flow empowers smarter decision- making. We provide high-performance platforms that ensure data is clean, accessible, and actionable. Recognized by Gartner, Forrester, and other leading analysts, we support companies
<b>Category</b> InterSystems IRIS® is the fastest way to build data-intensive and	poised for growth and scalability. With a strong focus on Banking and FinTech, we operate across Singapore, Malaysia, Indonesia, and Thailand.
mission-critical applications with resources including. It has comprehensive translytical capabilities proven at a massive scale, and its integrated development environment shines.	Problem/Opportunity and Solution/Product InterSystems has been recognized as a Strong Performer in The Forrester Wave <sup>™</sup> : Enterprise Data Fabric, Q1 2024, praised for delivering a "comprehensive data fabric to support any use case at scale." Additionally, InterSystems was named a Challenger in the 2023 Gartner® Magic
Business Model B2B	Quadrant <sup>™</sup> for Cloud Database Management Systems, marking its third appearance in the report. This recognition highlights InterSystems' strong execution and vision. With its smart data fabric approach, InterSystems helps organizations unlock the full value of their legacy systems, integrating existing data lakes and warehouses without having to "rip-and-replace" any of their existing technology. InterSystems IRIS® simplifies the development of high-performance, machine learning-enabled
Website Intersystems.com	
<b>Contact Person</b> Kenneth Kuek	
Business Email	
Kenneth.kuek@intersystems.c om	
Business Phone Number	applications that bridge data and application silos.
Founded 1978	
Other information (provide URL) https://www.intersystems.com/d ata-platform/	

## M-DAQ Global



#### Category

Financial Technology group specializing in FX and payment solutions, empowering businesses with seamless cross-border transactions, FX certainty, and payment mobility across global markets.

Business Model B2B

Website https://www.m-dag.com/

**Contact Person** 

Business Email aseanasales@m-daq.com

#### **Business Phone Number**

**Founded** 2010

Other information (provide URL)

Discover how M-DAQ Global can drive your crossborder growth: visit <u>www.m-</u> <u>daq.com</u>.

#### Pitch

**M-DAQ Global** transforms cross-border trade with cutting-edge foreign exchange (FX) and payment solutions, creating a world without currency borders. Headquartered in Singapore and active in 7 countries and territories, we serve large enterprises and SMEs in 45 markets, providing unparalleled FX transparency, certainty, and seamless payment experiences.

#### Problem/Opportunity and Solution/Product



With a strong network across Asia, M-DAQ Global helps companies seamlessly collect and make payments across borders with a single connection.

Our tailored solutions are powered by our proprietary FX engine, from intuitive UI and API integrations to advanced FX management, empowering businesses to transact confidently across borders.

We also offer value added services like AI-driven KYB onboarding and sophisticated risk management tools to deliver a swift go to market for our customers.

## MVI Technologies (S) Pte Ltd



#### Category

#### Business Model B2B, B2C, B2B2C

Website www.mvitech.com

**Contact Person** Felix Chua

#### Business Email felixchua@mvitech.com

Business Phone Number (+65) 91065551

**Founded** 1991

## Other information (provide URL)

Many companies struggle with digital transformation because their existing systems with outdated technology lack the agility and scalability needed to support modern digital services. MVI's products are specifically designed to overcome these obstacles, enabling companies to accelerate their transformation by removing backend system roadblocks and delivering new digital services faster, more efficiently, and at a lower cost.

While the industry highlighted Low-Code technology only a few years ago, MVI has been pioneering this innovation through our M^Dynamics Software Development Framework for over 15 years. All our products were built using M^Dynamics Framework.

#### Our Products

- Digital X'formation Platform (DXP): Incorporates an Enterprise Service Bus (ESB) with enhanced features and integrates seamlessly with existing systems, reducing downtime by performing Stand-In Authorization to ensure 24/7 service availability. DXP goes beyond a typical ESB platform, offering real-time routing, orchestration with dynamic messaging conversion, and back-office functions such as transaction queries, adjustments, and repairs with maker-checker capability. It also supports scalable online and bulk transaction processing.
- Payment Hub: Seamlessly integrates with Corporate/Retail Internet Banking, Core Banking, Branch Teller Systems, FAST, SWIFT MT/MX, Sanction Screening, AML, Forex, and more.
- Cross Border Payment Hub: Enables banks to route on-us/not-on-us transactions regionally and bypass SWIFT, offering better rates to clients across multiple countries and currencies by deploying MVI's Cross-Border Payment Hub with proper nostro account setups.
- Payment Switch/Gateway: Integrates with local banks, credit card acquirers, Union Pay, Amex, 3D-Secure, Forex, Fraud prevention systems, etc.
- SWIFT MT/MX, eWallet, ATM host Controller/Switch, and more.

## Overcoming Legacy System Challenges to Accelerate Digital Transformation using MVI's Low-Code Software



#### A Proven Case Study by MVI

- Replacing the legacy core banking system would take 3 to 5 years and cost millions.
- To achieve a faster time-to-market, MVI implemented DXP to perform Stand-In Authorization on behalf of the Core Banking system. This allowed the bank to meet the new, demanding requirements of digital services while ensuring 24/7 system uptime.

#### Our Achievements

- Flawless Track Records of Success: CTOs and the Heads of Technology are satisfied with our state-of-the-art products and our ability to again and again deliver highly stable systems.
- Performance Test: With 3 Virtual Machines (VM) for App Server, with 1 VM for Database Server, our system cruised at >2000 TPS (Transaction Per Second).

## Optimai Pte Ltd

## Optim X

#### Category

Portfolio Management & Analytics solution incorporating an Investment Data Warehouse, Portfolio Analytics Dashboard & Portfolio Al Copilot for fund management companies, external asset managers, multi-family offices and private banks.

#### Business Model B2B

#### Website

https://www.optimai.com/

**Contact Person** Ng Khim Peow / Oh Sok Keng

Business Email ngkp@optimai.com / sokkeng@optimai.com

**Business Phone Number** +65 9009 9103 +65 9685 5433

**Founded** 2001

## Other information (provide URL)

https://www.optimai.com/patpreview

#### Pitch

Optimai is an award-winning FinTech that provides Portfolio Management & Analytics System. Our solution uniquely combines an Investment Data Warehouse, interactive analytics dashboard and Gen Al-powered Portfolio Copilot to enhance productivity and customer experience for fund managers, asset managers, family offices, and private banks.

We're also launching Rapid Application AI Expert (RAAE), a revolutionary platform leveraging natural language programming. RAAE accelerates application development, seamlessly incorporating enterprise features and Gen AI copilot capabilities.

#### Problem/Opportunity and Solution/Product



Our system addresses the challenges of fragmented data sources and complex analytics by offering:

- A versatile Investment Data Warehouse with a Bloomberg Adaptor, robust data transformation, and powerful data checking & rectification capabilities.
- A high-performance dashboard providing insights on counterparty exposure, fund look-through, advanced analytics and investment guideline monitoring.
- Portfolio Al Copilot (PAT), enabling natural language queries & on demand portfolio commentaries incorporating portfolio metrics, company news and market outlook.

RAAE streamlines application development, reducing time-to-market and empowers non-technical stakeholder participation.

## UNIQGIFT

UNIQGIFT	Pitch
Category Payment Services: • E-money issuance • Account issuance • Merchant acquisition • Domestic money transfer • Cross-border money transfer Business Model	<ul> <li>UNIQGIFT offers programmable money solutions for food (meal vouchers), incentive (gift cards, employee engagement), assistance (cost of living support) and mobility (transport vouchers).</li> <li>UNIQGIFT powers the programs of leading organisations like OCBC, UOB, Standard Chartered Bank, Singlife, HDB, NUS, NTUC Care Fund or CDAC.</li> <li>Our vouchers are accepted at merchants such as FairPrice, Guardian, Best Denki, Grab, Toast Box, Popular and more.</li> </ul>
B2B	Problem/Opportunity and Solution/Product
<b>Website</b> uniqgift.com	Voucher 2.0 - Programmable Money           Powerful e-voucher with drawdown balance transactions history and rule engine.
Contact Person Gregory Imbert	Informative Flexible Configuration Acceptance Options
Business Email corporate@uniqgift.com	Informative receive comparation Acceptance Options     Real-time status     When     Shaplocation     When     Online support*     What     Self-scan at merchant     How
Business Phone Number	
Founded 2008 Other information (provide URL)	<ul> <li>UNIQGIFT issued e-money enables businesses and government bodies to control:</li> <li>Where the money can be used at</li> <li>Whom can it be used by</li> <li>When does it have to be used by</li> <li>What can it be used for</li> <li>How can it be used</li> <li>UNIQGIFT (Option Gift Pte Ltd) holds a Major Payment Institution Licence, the funds are safeguarded on a trust account.</li> </ul>

### Pand.ai



#### Category

Al solutions for insurance companies to enable claims automation, fraud detection and revenue generation through upsell/cross sell.

Business Model B2B

Website https://www.pand.ai/

**Contact Person** Chuang, Shin Wee

Business Email shin@pand.ai

Business Phone Number +65 93499032

**Founded** 2016

Other information (provide URL)

Pand.ai is a Singapore-based AI startup building custom AI/GenAI solutions for enterprises across customer service, digital sales, marketing, legal, and HR. Our unique AI Agentic platform integrates advanced AI technology, workflow automation and enterprise-grade security to help companies achieve digital transformation, optimize customer interactions and deliver measurable business results.

In late 2022, Pand.ai launched GINA, a fully-automated Al insurance broker licensed by the Monetary Authority of Singapore (MAS) using its Al Agentic Platform. Operating on WhatsApp only, GINA is able to help customers answer general-insurance related questions, get quotes and compare quotes from multiple carriers, create a new policy, cancel an existing policy and even submit a claim. More importantly, GINA is able to offer better-than-market pricing because of its lower-than-market cost of operations.

#### GINA – Singapore's 1st Al Insurance Broker



Since its launch, GINA has achieved the following on travel insurance alone:

- 13% lower premium
- 28% get-quote-to-conversion rate
- 76% of customers were referred by a friend

Since August 2024, GINA is available for licensing and local adaptation. Get AI to sell your general insurance, SME insurance, health insurance and even life insurance.

## Pundi Al



Category

Decentralized AI data marketplace

Business Model C2B2B

**Website** pundi.ai

**Contact Person** Say Peng

Business Email saypeng@pundi.ai

Business Phone Number +65 93435824

**Founded** 2017

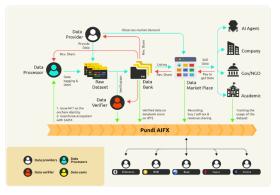
### Other information

(provide URL) pundi.gitbook.io

#### Pitch

Pundi Al data platform is a decentralized marketplace that allows easy access to high-quality, diverse datasets on, where data is transparently sourced, verified, and tailored for your Al model needs. Save time and resources by purchasing curated, tokenized data directly from a global community of contributors, ensuring both quality and transparency.

#### Problem/Opportunity and Solution/Product



#### Solution/Product

**Decentralized Data Contribution:** Open to participants from all over the world, allowing anyone to contribute text, images, videos, and more to build diverse, high-quality AI Datasets.

**Transparent Blockchain-Backed System:** Every data contribution and transaction is recorded and tracked immutably on the blockchain, ensuring transparency of the source and trust for data buyers and contributors.

#### Fair Compensation via Tokenized Rewards:

Contributors are paid fairly for their work through a blockchainpowered smart contract system, enabling real-time, secure, and automated payments.

Al Data Marketplace: A curated marketplace where Al developers and businesses can easily purchase high-quality datasets tailored to their needs, speeding up Al development and innovation.

**Tag to Earn Model:** Engage with the platform by tagging and annotating data, earning compensation while playing a key role in advancing Al innovation.

Pundi AI is currently providing data annotation services to medical equipment and pharmaceutical companies.

## Regtank Technology Pte Ltd



- Identity Management

Category

RegTech

- AML/CFT - KYC/KYB

- Transaction

Business Model B2B, SaaS Software

**Contact Person** 

**Business Email** 

**Business Phone** 

8209

2020

Founded

Number +65 6602

Other information (provide URL)

info@regtank.com

https://regtank.com/

Monitorina

Website

Louis Teo

#### Pitch

Award winning (presented by Monetary Authority of Singapore) onestop compliance solution to empower the adoption of the Risk-Based Approach (RBA) compliance. With customizable risk parameters, Robotic Process Automation (RPA) and Intelligent data analytics on the most comprehensive global databases, Regtank aims to safeguard organizations from new market threats, compliance and manage regulatory obligations.

#### Problem/Opportunity and Solution

Regtank represents an innovative RegTech solution crafted to simplify and enhance the regulatory compliance journey for companies. Our inclusive platform seamlessly integrates cutting-edge technology, industry expertise, and automation, enabling organizations to efficiently meet their compliance obligations amidst the dynamic regulatory landscape.

#### Product/Services

#### E-KYC & Identity Verification:

Automates the onboarding process for individuals.
Wide document coverage, digital verification of IDs from over 190 countries and territories.

#### Corporate Onboarding Full Cycle Management:

- Streamlining the collection and monitoring of intricate business data in a single platform.

#### AML Screening and Automatic Risk Assessment:

- Comprehensive screening against global databases for sanctions, PEPs, and more.

#### Crypto Compliance:

- Dynamic analytics for real-time analysis crypto transactions and wallet addresses.

- Risk identification for source and destination funds.

#### **Transaction Monitoring:**

- Advanced tools to detect and manage suspicious transactions.

- Customizable monitoring with a no-code rule builder. - Integrated view with KYC and KYB for comprehensive

risk management.

Regtank assures clients trust and peace of mind by adeptly detecting potential money laundering, terrorist financing and other fraud activities, while clients enjoy the benefits of top-notch solutions and services without incurring premium charges.

<u>Compliance Services</u> - Cryptocurrency Analysis

- Solutions Customization
- Compliance Consultation LinkedIn

### **Sirius Technologies**

## 💢 sirius

#### Category

Composable application platform that enables banks and financial institutions to rapidly develop, test and deploy modern scalable digital solutions.

#### **Business Model**

B2B

Website

www.siriustech.io

**Contact Person** Jing Li

Business Email jing.l@siriustech.io

**Business Phone Number** +66 97 018 8284

**Founded** 2021

Other information (provide URL) LinkedIn

#### Pitch

Sirius Technologies empowers banks and financial institutions with a scalable, cloud-native composable application platform for innovative digital transformation, enabling rapid product development.

The company's *Multiverse Platform* accelerates the journey from ideation to value creation, ensuring efficient and intelligent digital evolution.

Founded by the team that helped develop the architecture for WeBank, the world's largest digital bank, Sirius Technologies is trusted by institutions like Thailand's Krungthai Card and Colombia's Davivienda, to deliver digital solutions with a much faster time to market, reduced risk and reduced cost.

#### Problem/Opportunity and Solution/Product

Companies undertake digital transformation to accelerate the journey from ideation to creating value for their customers. But the current process is lengthy and risky due to the lack of suitable tools to support the change initiatives.

Sirius Technologies' Multiverse Platform is a cuttingedge composable application platform, allowing banks and financial institutions to scale their digital services easily and rapidly using domain-driven design principles and reusable software components.

The Multiverse Platform powers enterprise grade solutions for open banking, payments modernisation, packaged business capabilities for quick MVP release and customisations and API management. It also offers a robust developer portal to support the entire software development lifecycle and distributed cloud native runtime management, empowering the next generation of digital enterprises.

Sirius Technologies provides a safer, cheaper and faster approach to simplify transformation alongside innovation.

A Scalable and Flexible Cloud-Native Solution that safeguards existing IT investments while facilitating the adoption of the next generation digital services that consumers demand.

A Central Hub for Digital Innovation that forms the foundation for innovation through digital product development and seamless integration with partner ecosystems.

**An Agile and Cost-Effective Platform** with integrated model driven governance and Al-assisted code generation to accelerate time to market and eliminate wholesale replacements.

## STRADEGI SOLUTIONS

# 5

## stradegi

#### Category

Al enabled specialized solutions for Financial Institutions in the areas of Trade Finance, Data Management & Sustainability.

Business Model B2B

Website

www.n-trac.com www.nflows.com www.matero.ai

Contact Person Paul Joseph

Business Email paul@stradegi.com

**Business Phone Number** +65 9767 8701

**Founded** 2013

Other information (provide URL)

Company Website: www.stradegi.com

#### Clients:

Many leading financial institutions across the globe including Asia, Europe and the Middle East use our products for Trade Finance, Data Management & Sustainability.

#### Our Products:

## nTrac: No-Code Trade Finance Risk and Compliance Solution

nTrac is an Al-powered, no-code platform developed specifically for banks to manage Trade-Based Money Laundering (TBML) risks. With comprehensive coverage of the trade finance cycle, nTrac enables real-time TBML red flag identification and streamlines compliance. Integrating seamlessly with industry-leading data providers, it provides robust screening and tracking capabilities for parties, goods, vessels, and ports, making compliance processes efficient and effective. Rapid to deploy, nTrac implementation can be completed within 6-8 weeks.

#### nFlows: No-Code Data Management Platform

nFlows is a no-code data management platform designed to streamline data governance, reduce total cost of ownership (TCO) by over 40%, and accelerate time-tomarket. With advanced features such as data cataloging, lineage tracking, and golden copy management, nFlows enables organizations to turn their data into a strategic asset. From data wrangling to secure governance, nFlows supports robust data infrastructure and fosters reliable insights.

#### Matero: ESG & Financial Materiality Analysis

Matero leverages cutting-edge AI to assess the materiality of ESG and financial factors, delivering powerful insights and alpha-generating signals tailored for financial and ESG analysts. Equipped with on-premises LLM (Large Language Model) capabilities, Matero provides custom classifications and in-depth compare-and-contrast reporting. This powerful tool helps institutions to stay ahead with actionable ESG insights, supporting strategic decisionmaking and sustainable growth.



## Tookitaki

	Pitch
TOOKITAKI	Tookitaki is a pioneering regtech company that is building the trust layer for financial services, leveraging its groundbreaking Federated AI and collective intelligence approach. Our FinCense platform is trusted by leading financial institutions across APAC and the Middle East, helping them anticipate financial crime risk, reduce
<b>Category</b> RegTech	compliance costs, and improve operational efficiency. Our path-breaking work has earned recognition from key
Business Model B2B	industry bodies, including the FATF, and numerous awards, such as the World Economic Forum Technology Pioneer, Forbes Asia 100 to Watch, and Chartis
Website https://www.tookitaki.com/	RiskTech100.
<b>Contact Person</b> Nikhil Mittal	Problem/Opportunity and Solution/Product Many financial institutions operate in isolation and hence face significant challenges in identifying and detecting
Business Email nikhil.mittal@tookitaki.com	various money laundering / fraudulent activities. Tookitaki's Anti-Financial Crime (AFC) Ecosystem leverages a community-driven intelligence approach to
Business Phone Number +91 9582753815	address these challenges through industry-wide collaboration, providing robust, up-to-date, and
Founded 2014	effective financial crime prevention strategies.